

# Milwaukee County New Hire Process



**Report Out**  
**September 29, 2014**

# The Team



# The Team



Name	Title	Department
Rick Ceschin	Project Sponsor/Deputy Director	Human Resources
Karen Kimple	Project Leader/HR Project Manager	Human Resources
Angela Nixon	Employment & Staff Manager	Human Resources
Linz Estrada-Gonzalez	HR Analyst	Human Resources
Lori Brown	HR Coordinator (Parks, Family Care)	Human Resources
Sheila Pospichal	Management Assistant (Zoo)	Human Resources
Valerie Woods	Assistant Director of Family Care	Family Care
Michelle Naples	Director of Policy, Research & Grants	Department of Health & Human Services
Barb Tess	Deputy Comptroller	Comptroller

# Current Status Assessment



## 2013 Statistics

- Turnover rate: 25%
- Job Openings Filled: 474 (90% External Applicants)
- On-line Job Applicants: 52,122
- Job Applicants Invited to take Performance Test: 3,400
- Job Applicants Tested: 800
- Current Openings: approximately 275

# Team Member Expectations



- Develop manageable hiring process
- Learn the continuous improvement process
- Gain a deeper understanding of value stream mapping process
- Find the best way of doing things
- Clear expectations of roles in future state
- Standardize the hiring process throughout the County (one best way)
- A clear process everyone can follow
- Make improvements wherever we can
- Be more efficient
- Speed up the hiring process



# Project Charter



## Project Charter

### Project Name

Hiring Process

### One Sentence Description

Value Stream Map the hiring process for classified jobs including both competitive and non-competitive positions.

### Project Sponsor

Rick Ceschin

### Project Leader

Karen Kimple

### Team Members

Name	Title
Angela Nixon	Employment and Staffing Manager
Linz Estrada-Gonzalez	HR Analyst
Lori Brown	HR Coordinator (Parks & Family Care)
Sheila Pospichal	Management Assistant - HR (Zoo)
Valerie Woods	Assistant Director of Family Care
Michelle Naples	Director of Policy, Research & Grants, DHHS
Barb Tess	Deputy Comptroller

### Principle Stakeholders

Hiring Manager, Applicant, New Hire, Employment Manager, Human Resources Generalist

Date Chartered	Project Start Date	Target Completion Date
8/6/2014	8/19/2014	12/31/2014

### Process Bounds

#### Start Point

Hiring Manager identifies the need to fill a new or existing position.

#### Stop Point

Employee's first day of employment.

### Out of Scope

Onboarding Process, Employee Orientation, System Updates, Civil Service Rule Changes & Employee Turnover

### Process Importance - Business Need for Improvement

The current employment process takes too much time from when the job opening is identified until it is subsequently filled. The delay often results in higher costs due to:

- overtime pay and/or contractor costs to temporarily cover job opening
- excessive staff time to work with HR to fill the opening
- staff time to repeatedly train new employees due to high turnover rate
- sometimes having to start the process over if candidate is not hired in a timely manner or is not a good fit

### Process Problem

There is currently no standardized and transparent process for filling job openings across the County. The process is cumbersome and because it takes so long, it results in frustrated Hiring Managers and discouraged candidates. There are no clearly established roles for the HR Generalist, the Hiring Manager and the Employment group. Job requirements for openings are not well-established and result in candidate lists that do not always fit management's needs. There is a lack of screening tools available to Hiring Managers which results in managers making poor hiring decisions. Without an efficient process for handling the high volume of applicants, there is a lack of communication back to the candidates which leads to a negative impression on that individual and the community.

### Project Goals and Objectives

Gather basic "current state" metrics to establish a baseline of before/after:

- number of days from the time the requisition is approved by the Department Manager to the new employees' first day at work
- turnover rate
- number of openings filled versus the number of applicants

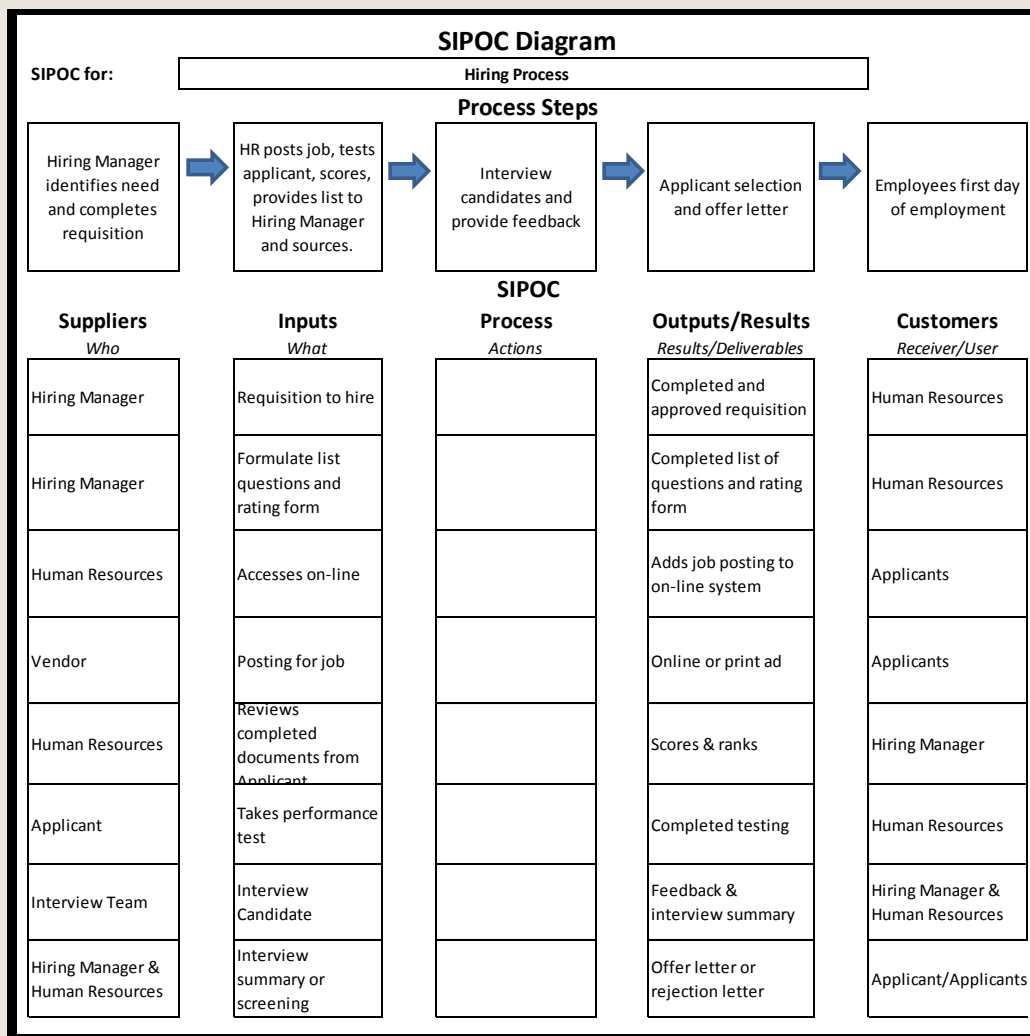
Clarify the roles and duties of the Employment group, the HR Generalist and the Hiring Manager

Strive for a more standardized and efficient employment process throughout the County

Identify tools, training and coaching opportunities for Hiring Managers that would result in greater compliance with employment law, City Ordinances, and Civil Service Rules

Prioritize any recommended Civil Service Rule changes that would have a significant impact on the process

# SIPOC







# 8 Forms of Waste



1. Delay and Waiting
2. Over Processing
3. Over Production
4. Motion
5. Inventory
6. Transportation/Conveyance
7. Inspection, Correction, Rework
8. Lack of Participation and Innovation

# Customers & Customer Value



## Value-Added:



An action that the customer is willing to pay for

## Cost-Added:



Steps in the process that are required due to policy, computer requirements & statutory requirements. They must be performed, but the customer doesn't recognize the value

## Waste:



The 8 forms of waste

## Customers

- Hiring Managers (Primary)
- Job Applicants
- Human Resources



# Current State Metrics



Current State	# of Steps	Time/Minutes	%
Value added	35	3,259	2%
Cost Added	10	155	0%
Waste	60	168,593	98%
Total	105	172,007	100%

# Works Well



- Job seekers are interested in working for the County
- Compliance with Civil Service Rules
- HR is not a barrier after the certification list is provided
- Effective communication in certain areas facilitates the process
- Jobs eventually get filled

# Doesn't Work Well



## Hiring Manager

- Process is not transparent to Hiring Managers
- Hiring Manager, HR partner & Employment need to talk sooner
- Understanding Preferences vs. Minimum Qualifications
- Roles not defined or consistent

## Applicant

- Apple incompatibility
- Long applicant wait time & lack of notifications; high applicant call volume
- Most recently submitted application may not match resume in system

## Human Resources

- Poor internal communications; Employment needs a more strategic approach
- No standard documentation: hiring checklist, interview notes, applicant letters
- Customer expectations not managed

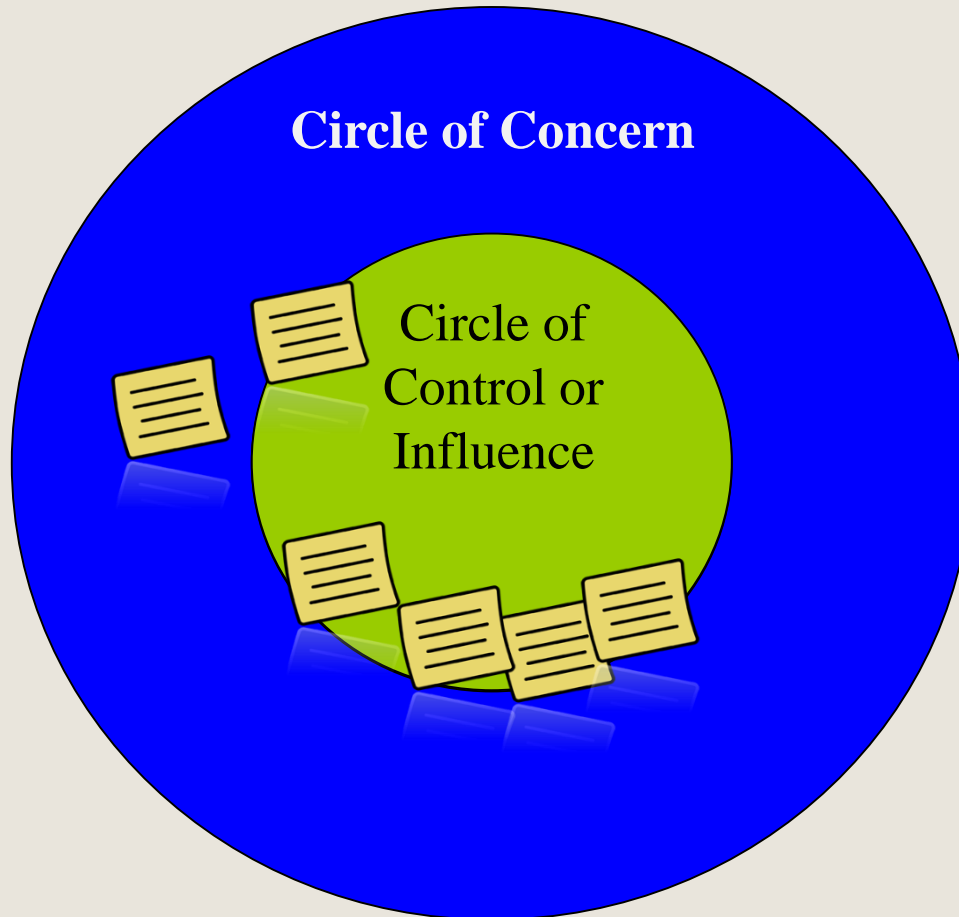


# Brainstorming



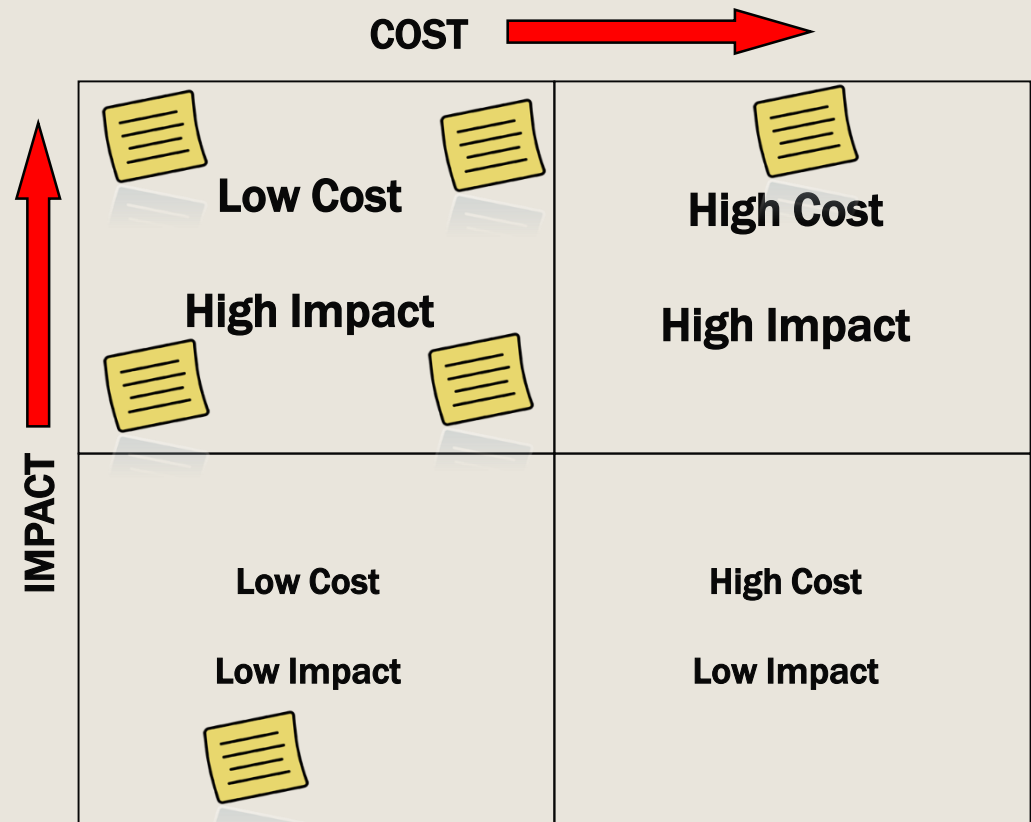
**113** unique  
ideas generated

## Assess which ideas are within our control to change



# Impact Quadrant

## *Sorting ideas by impact and cost*





# Creating the Future State



## Big Impact Ideas

- Eliminate internal job req. form
- Strategic meeting between Hiring Manager & HR Partner early in process
- Develop “Job Opening” Checklist
- More flexibility with Employment to identify a better applicant pool
- Reduced number of approval steps
- Streamline score validation process
- Eliminate mail to reduce cost & time



# Out of Scope Ideas & Challenges



- Examine Unclassified hiring process (new project)
- H.O.C. Hiring Process (new project)
- VSM Employment Testing Process (new project)
  - Re-evaluate testing as a value add for Employment
  - Charging applicants for testing
  - Contract for testing
- New HR Systems
  - Hiring process dashboard
- Civil Service Rule Changes
- Training Programs
  - Interview Skills
  - Hiring Process & Expectations
  - Civil Service Rules
  - Corrective Action Policy
  - Former County employee history for Hiring Managers



# Measured Improvements



Current State	# of Steps	Time/Minutes	% Total
Value Added	35	3,259	2%
Cost Added	10	155	0%
Waste	60	168,593	98%
Total	105	172,007	100%
Future State	# of Steps	Time/Minutes	% Reduction
Value Added	33	2,234	31%
Cost Added	10	155	0%
Waste	39	126,650	25%
Total	82	129,039	25%

# Implementation Plan



Who	Task	Deadline
HR Partners	E-mail only job offer and turndown letters	11/01/14
Employment & Staffing	Implement use of Excel for searching test scores	11/01/14
	E-mail only applications	11/01/14
	Bigger monitors for Employment Analysts	Included in Budget
Senior Management	New Hire Implementation Project Team	Completion: End of Q2, 2015
	<ul style="list-style-type: none"> <li>Identify team members</li> <li>Establish Best Practices for Hiring Mgrs</li> <li>Eliminate Departmental Job Req. Form</li> <li>Develop Job Opening Checklist</li> <li>Develop &amp; implement roll-out plan (communications and training)</li> </ul>	

# What We Have Learned



# Questions & Answers

